

BEST PRICE



**UNION
SHOPPER**

For Cars

Also known as ShopRite for Cars

D/L MD 24598



Let us get you the Best Price

We Organise

- **MOTOR VEHICLE PURCHASES •**
- **BUY TRADE INS •**
- **NOVATED LEASES •**

- » You decide the Make and Model, add-ons, features and colour
- » Use our experience, skills and buying power to find you the BEST PRICE
- » Dealers will offer us their BEST PRICE when you're ready to buy and they know a purchase order is forthcoming
- » We organise the Contracts, delivery of your new car and aim to keep your purchase hassle and stress free

CONTACT

Li 0412 910 388

Jeff 0413 618 668

sales@bestpriceforcars.com.au

www.bestpriceforcars.com.au

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Testimonials

After making the decision on wanting to purchase a new vehicle and trade in our existing vehicle we began visiting a few dealers where we found they would not talk serious prices until we signed a blank contract. NO WAY! That's when I realised I had access to Best Price through my ASU membership. I made an online enquiry and was promptly responded to by Li at Best Price who gathered all our requirements and expectations on what we were looking for in a new vehicle and what we were hoping for with trading our old. Li contacted several dealerships and got us the best price, not only on the new vehicle, but also the price we were expecting for our trade vehicle. A total saving of \$3400 on if we went directly to a dealer ourselves! Li took the complications and hassles out of buying our new car and trading our old to the point my wife literally drove in to the dealer with our old car and drove out with the new. Everything was arranged by Li. This is a fantastic service that Li offers and I would highly recommend her to anyone in a union looking to purchase a vehicle. Thanks again Li!
W Upton, ASUWA

I must thank you for your great help in purchasing our new car. Your service and advice was excellent. I have recommending to all my colleagues.
Once again thank you for wonderful and effortless experience.
Amrit S, ASUWA

I have purchased two cars with Li from Best Price For Cars and I am happy to say that I am extremely impressed with the quality of service. Li certainly offers a very professional and personal sales approach and it is clear from the outset that the customer's needs are paramount. Li is prompt in her return of calls and she excels in searching for the absolute best deal as she has done with me. I truly cannot recommend Li highly enough and I would happily advise anyone to avail of her service as I will in the future.
R Bonner, WAPU

In my recent attempts to purchase a car I came close to securing what I thought was a pretty reasonable quote. I didn't have high expectations of doing much better when I approached Best Price for Cars to see if you could improve on my efforts. It was a very pleasant surprise when you were able to secure a much better price than I hoped for. The speed with which you came back to me, the friendly nature of our dealings, and the deal which you were finally able to secure for me are all reasons why I will be asking you to buy my cars in the future.
Fui G, HSU

I sold my car before leaving for a month long holiday in the U.K. On arriving back in Australia I needed to purchase a new vehicle, I decided to contact Shoprite as I had used their car buying services in the past. After 15 minutes Li Cheng Ng (Dealer Principal) rang me back and I informed her I would like to buy a new Mazda 3 car, Li told me she would ring around and get me some very competitive prices. Li rang me back that afternoon with a hugely discounted price for a brand new Mazda 3 car. To this deal there were also various add-ons. We completed the paperwork on the Thursday and I picked up our new car from Wanneroo Mazda the next day.

I have purchased various cars from dealerships both here and in the U.K. over the last 40 years and the high quality service Li has provided us with is the best I have ever experienced. I will definitely be recommending Li's vehicle purchasing services to my many friends, family and work colleagues.
A Bulloch, WAPOU

As a member of the ETU of WA I cannot recommend utilising Li Cheng and Shoprite for Cars enough.
I was very sceptical of the cost savings that can be made when purchasing various items (in this case a car) which are advertised, and when I contacted Li Cheng and she came back with about \$4000 savings on a current model Hyundai Elantra. Not only was I surprised with the discount and speed of the reply but the general attitude in assisting me was way more than what I expect.
P Davidson, ETU

Thank you again for your assistance with the purchase of the i30. I have had it a week now and am enjoying it immensely. Thanks for going out of your way to get things moving so quickly.
M Davies, CPSU

You took all the hassle out of the process, acting on our behalf in dealing with the car sales people. You were extremely helpful and easy to deal with, and we got the car plus the extras we wanted, at a price lower than we could have got them down to, without having to go through all that negotiation ourselves. We would highly recommend your service to anyone else.
Mike and Heather S, WAPPA

A note of thanks regarding the recent fleet acquisitions negotiated by you, on our behalf. I received my Liberty this week, delivered personally by Osborne Park Subaru without fuss, and I am very impressed with the vehicle. We are very pleased with the service provided by Shoprite for Cars for the two new vehicles. Not only did we acquire the vehicles at a very good rate, the attention to our needs and regular feedback on the progress was very much appreciated.
P Hunt, WAPU

This is a quick thank you for the excellent service you offered us when buying our new family car. We took possession of our new car today and are proud to say this would have not been the smooth and stress free process it was without your assistance.
Li, you got us such an awesome price for the car, and Nina your running around got us an unbeatable finance deal. For all your efforts we say thank you.
The Moyo Family, WAPU

I just want to take this opportunity to thank Shoprite for Cars, and you especially, for the wonderful service you gave to me for seeking out my new car. I had been meaning to call for some time for assistance in sourcing a new car, and so it was Tuesday lunch time that I finally made the call. Once I gave you our criteria of what we were seeking in a new car, I couldn't believe that within about 30 minutes you had called me back with the news that John Hughes had a couple of cars for me to view. We fell in love with the first car which exactly fitted our needs and budget. This service far exceeded our expectations. We were able to trade in our car through Best Price for Cars as well. I can't thank you enough Li, and Shoprite for making this such a stress free experience with a wonderful outcome. We are so looking forward to taking delivery of our car on Friday.
Marilyn, CSA

Thank you very much for your assistance you beat the best price I could get by about five grand (\$5,000) and got my on road costs thrown in. I did not have to even make a phone call, you done it all. I'll certainly recommend "Best Price for Cars" to all Union members.
Jim Murie, ETUWA

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